UNITED STATES DEPARTMENT OF AGRICULTURE Agricultural Marketing Service

and

NEW YORK STATE DEPARTMENT OF AGRICULTURE AND MARKETS Bureau of Markets

MARKETING WESTERN NEW YORK (Finger Lakes Section)

- SUMMARY OF THE 1941 SEASON

- by J. C. Keller and A. L. Thomas

M. P. RASMUSSEN
COLLEGE OF AGRICULTURE

300 Terminal Building Rochester, New York February, 1942

MARKETING NEW YORK'S FINGER LAKES DISTRICT GRAPES

BRIEF REVIEW OF THE 1941 SEASON

Daily market reports on grapes were issued from the Foderal-State Market News office in Rochester, New York from September 23, 1941 to October 6, 1941. The reports were mailed free of charge to interested parties requesting them. The material contained in this brief review has been obtained from the daily reports issued at Rochester, from Departmental publications released at Washington, D.C. or Albany, N.Y., and from growers and shippers in the Finger Lakes District of New York.

New York State's 56,800 ton grape crop for 1941 was about 25 percent less than the 1940 crop of 75,800 tons and was about an equal percent smaller than the 1930-1939 average of 74,750 tons. The production of 137,200 tons for 1941 in the four major Eastern grape producing states (New York, Pennsylvania, Ohio and Michigan) was 28 percent less than the 1940 crop and was about 25 percent below the 1930-1939 average. In spite of the comparatively small production in these Eastern States, the United States total grape production (2,651,430 tons) was slightly larger than the 1940 crop and was larger than average. California, which produces more than 90 percent of the country's grape crop, produced a larger than usual crop and it's increase offset the decrease in production in the Eastern States.

Western New York grape districts experienced a warm, early spring in 1941 and the dormant period of the grape vines was broken two to three weeks earlier than in 1940, and earlier than average. The crop progressed and matured correspondingly early. Growers commenced harvesting the important Concord crop around September 22 and finished during the first week in October. By way of contrast, the harvest in 1940 did not get under way until the first week in October. Weather conditions were unusually favorable for the 1941 harvest, which was completed without any losses from freezes. A strong wind occurred at the finish but little damage was reported as most grapes were harvested.

Rail shipments of fresh grapes reached a new low, with a total of 4 cars shipped from loading stations within the State. This compares with 17 cars in 1940 and 71 cars in 1939. During the seasons 1934-1938 shipments ranged from 150 to 750 cars, but prior to 1934 shipments exceeded 1,000 cars annually. A peak of 7,242 cars was shipped in 1926.

No accurate data are available concerning the volume of movement by trucks to terminal markets, however various estimates place it at less than 5 percent of the production for 1941. The movement by trucks was lighter in 1941 than in 1940 according to these estimates. A small percent of the crop, as in recent years, was disposed of at roadside stands. Processing plants located in the Grape Belt, which have been taking more and more of the production each season, absorbed the bulk of the crop.

Shipping point prices during the 1941 season were considerably higher than for 1940. Two-quart Climax baskets of U.S.No.1 Table Concords ranged 142-16¢ in 1941, 102-12¢ in 1940. Bushel baskets of U.S.No.1 Juice Concords ranged \$55.00-60.00 per ton in 1941, 29.00-43.00 in 1940. Bushel baskets of U.S.No.1 Juice Niagaras sold at \$58.00-65.00 in 1941, \$36.00-40.00 in 1940, per ton.

The demand for grapes by processors (Juice, Wine, Jelly, Etc.) located in the Grape Belt of central and western New York was very active and most of the crop was contracted at the seasons start by them. Preseason contract prices to growers in the Finger Lakes District were reported to have been around \$50.00 per ton for Concords, \$150.00 per ton for Delawares, \$60.00 per ton for Niagaras, and \$100.00 per ton for Catawbas. Prices paid by processors in 1940 were around \$30.00 per ton for Concords, \$110.00 per ton for Delawares, \$40.00 per ton for Niagaras, and \$65.00 per ton for Catawbas.

Total returns to western and central New York grape growers for the 1941 crop were larger than for 1940 as higher prices more than offset the reduction in production.

-	2	0-0

	PRODUCT:	ION OF GRAPES		TED STATES.	SEASONS_1937	to_1941_	1/
	STATES	1937	1938_	1939	1940	1941	
	Agency second second second second second second second	Tons	Tons	Tons	Tons	Tons	
	Alabama	1,680	1,400	1,710	1,380	2,150	
	Arizona	560	730	710	740	750	
	Arkansas	12,800	4,800	8,200	9,600	12,300	crot with
	California	2,454,000	2,531,000	2,228,000	2,250,000	2,411,000	
	Wine Varieties	631,000	641,000	569,000	607,000	583,000	
	Raisin Varieties	1,407,000	1,443,000	1,269,000	1,213,000	1,421,000	
	Dried 2/	246,000	200,000	245,000	171,000	220,000	LALOTE TILE
	Not Dried	419,000	283,000	289,000	529,000	541,000	
	Table Varieties	416,000	447,000	390,000	430,000	407,000	The state of
	Colorado	570	650	500	770	530	
*	Connecticut	2,520	1,960	2,460	2,770	2,800	
	Delaware	2,200	1,500	2,000	2,100	2,100	
A	Florida	710	820	670	830	690	
	Georgia	1,860	1,660	1,830	2,080	2,060	and the state of
	Idaho	470	580	580	580	500	
	Illinois	8,600	6,300	8,800	8,100	8,300	
	Indiana	5,300	2,200	4,800	4,000	4,600	
	Iowa	5,000	5,000	5,800	6,300	3,200	
	Kansas	3,400	3,100	4,100	4,600	3,200	and the second
	Kentucky	2,960	2,390	2,750	2,790	3,610	
	Louisiana	50	50	50	60	50	
	Maine	30	30	30	30	30	
	Maryland.	750	580	750	720	680	
	Massachusetts	900	540	700	780	720	
	Michigan	67,200	16,900 270	58,100	54,600	38,200	
	Minnesota	320	250	290	220	350	
	Mississippi	12,300	6,200	12,500	10,900	11,200	
	Missouri Nebraska	1,800	3,100	3,000	3,800	1,600	
	Nevada	100	100	110	110	110	
	New Hampshire	120	70	110	120	100	
	New Jersey	4.000	2,800	3,100	3,900	3,600	
	New Mexico	1,180	1,240	1,170	1,270	1,050	
	New York	89,100	55,600	75,600	75,800	56,800	
	North Carolina	8,100	6,600	7,500	8,500	7,800	
	Ohio	37,800	9,800	42,800	37,500	25,700	是一个数据,这种是一个
	Oklahoma	4,000	2,500	3,200	3,600	4,000	
	Oregon	2,100	2,400	1,700	2,300	1,600	
	Pennsylvania	26,000	15,700	23,200	23,000	16,500	
	Rhode Island	370	220	230	280	330	
	South Carolina	1,990	1,670	2,020	1,990	1,960	
	Tennessee	2,650	1,590	2,240	1,780	2,990	
	Texas	2,900	2,000	2,800	3,000	2,700	
	Utah	630	860	840	860	830	
	Vermont	50	40	50	50	30	
	Virginia	3,000	2,000	2,600	2,800	2,800	
	Washington	4,100	5,500	5,700	16,600	9,900	
	West Virginia	1,900	430	1,750	1,910	1,300	
	Wisconsin	450	430_	490	490 _	430	
	MOMAT IT C	2 776 770	2 707 560	2 525 476	2 E)m 010	2 657 1170	
	TOTAL U.S.	_2.776.770_	2-103-200	€,2€2,830	2,547,910	2,651,430	

^{1/} Includes some quantities not harvested on account of market conditions.
2/ Dried basis: 1 ton of dried raisins equivalent to 4 tons of fresh grapes.

CARLOT S	HIPMENTS GRAPES	BY- CALENDAL	RYEARS	- 1936 to 1941		
STATES	1936	1937	1938.	1939	1940	1941
Arizona	31	48	34	27	17	26 14
Arkansas .	74	133	2	16	2	15
California, N. D.	7,977	8,562	7,716	8,054	8,725	7,788
California, S. D.	576'	799	643	615	814	7.85
California, C. D.	22,154	26,130	22,760	22,643	24,567	24,878
California, Imp. V	alley 112	190	127	110	118	123
Idaho	4		300 -		•	
Illinois	8	.19	3	10	8	3
Indiana	-	9	-	•	A 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	をおれる事件 (元 2年)
Iowa	27	127	58	87	53	21
Kansas	7	-	7	13	1	the first 2 from the
Michigan	102	722	7	87	86	44
Missouri	32	96 .	0.4	19	13	9
Nebraska	5	4	13	12	21	•
New York	149	381	185	71	17	4
Ohio	301,2	51	(1	4		1
Pennsylvania	183	361	125	46	25	
Texas	1	1	-		-	
Utah		1	-	-	•	+ 300 0
Washington	48	16	23	11	.8.	11
Ricconsin						
TOTAL U. S.	31,488	37,650	31,704	31,825_	34,477	33,709

100		A Laborator J.											1 3 43 -				
		CARLO	T SH	IPME	VTS GF	APES	BY	ST	LTES	AND	MONTI	HS. C	LENDA	RYEAF	194	1	
	PATES	Habet.	Jan.	Feb.	Mar.	Apr.	Ma	y e	Tune	July	Aug	Sep	Oct.	Nov.	Dec.	TOTAL	
A	rizona		-		Market -	-		***	- 0-4	26		gate		-	-	26	
A	rkansas		-	-	-	-	St 16) 1	_	-		3	12	guo			15	,
	alifornia	N.D.	17	-	- 1	-		-	-	bot	219		3440	76.	4	7788	
	alifornia			Den'	-	-		-	169	209		195	159	-	-	785	
	alifornia			24	5	3.	103	1	12000	A CONTRACTOR OF THE PARTY OF TH	ALCOHOL STREET		10661	3333	789	24878	
	alifornia				OSIL	-	0		THE REAL PROPERTY.	114	-	-		_	_	123	
	daho		944	-	-	-			-	-	-	-	. tens	-	0-1		
I	llinois	- W100.	-	-		_			-		A	3	-	-	-	7	S THE
	owa	11/12	-	•		-		-	-	000	1 4	17	-	949.04	_	21	all wal
M	ichigan :	1 10 10	•	-		-			ton.		_	12	29	3	-	4.4	TO STATE OF THE PARTY OF THE PA
	issouri		-	-	0	_			-	1	-	8	•	_	-	9	35 0 15 co 3
2.2	ow York	Section 5	-	-		-		_	-	_		7	3	_	1	4	14 (14)
	nio		•		_	Queb.			-	/	18.5		i i		-	י ז	Carlo Paris
	ashington		-	-		-	199		_			10	7			וו	4.7
	isconsin		-	-	30 E							7.0		7		1	
	TAL U. S	- OF (-	133	-24	5	- 3	台、黄	1	178	1255	3685	5 902	5 14294	1 3417	703	33709	
-			400	- W.I		- 2:			7,0	1000	-0005	2 23 20	7_14034	- OHI	130	_ 59109	

(38) 190,50

Additional decimals to stronger and decimal decimals.
 Additional decimals are stronger at the strong

CARLOT SHIPMENTS AND F.O.B. PRICES OF GRAPES IN FINGER LAKES SECTION 1941 SEASON

941	<u>N</u> Y:	SHII	RLOT PMEN	rs ::	2 qt. (Basket	les F.C S. No. Climax	ackloads F.O.B as all transpo: D.B. cash at sl TABLE Cartons of 2-qt. Clima: bktsConc	rtation hipping la	n charge por least of the least	erges int. J. S. ort. x bkts	No. 1 JUL Bushel	CE Baske	ets, per
24 25 26 27 28 29 30 t.1			1 2 1 1 1 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1	383: 442: 504: 506: 532: 521: 351: 430: 540: 615: 630: 621: 611:	.13- .14\frac{1}{2}.	142 142 15 15 15 15 15 15 15 15 15 15 15 15 15	1.80 1.80 1.90 1.92 1.92 1.92 1.92 1.92		.50-	.55 .50 .50 .51 .52 .53 .53 .53	\$58 \$55-\$59 \$55-\$63	\$58	8-\$62 - \$64 - \$65 - \$65

		T					
NEW YORK STATE	YEARLY CARLO	I -GRAPE	SHIPMENTS	& PRODUCTION	N - :	1923-41	
: Year :	Carlot Shipm	ents:	Tone	- Production	n	:	1000
: 1941 :	4		Oly con Coly	56,800		:	
: 1940 :	17			75,800	1	:	
: 1939 :	71			75,600			
: 1938 :	185			55,600		:	
: 1937 :	381	:		89,100		:	
: 1936 :	149 .		the second of	49,300		:	
: 1935 :	749			66,500	1	:	
: 1934 :	421.	:		.49,400	2. :	0	10
: 1933 :	1,129	:	ح الأصار أن ا	,64,800	, , ä		
: 1932 :	1,670		, and	67,971			
: 1931 :	4,240	:		97,378		:	
: 1930 :	2,049	•		76,670		•	
: 1929 :	2,541	•		79,500			
: 1928 :	3,750			85,470			
: 1927 :	3,050			70,412		9	
: 1926 :	7,242			106,700		:	
: 1925 :	3,767	:		51,840			
: 1924 :	5,641			80,000		0	
<u>:1923:</u>	4,312		-	62,000			

CARLOT ARRIVALS AND WHOLESALE PRICES GRAPES IN IMPORTANT MARKETS (All quotations are on New York Stock unless otherwise stated)

					EW.YORI		the second of the second secon	*
:	Ca	arlot:	Truck	1/:	12-qt. Climax Bskts:	Cartons of	12 Two-Qt.	Baskets :
					U.S.No.1 Juice		S.NO.1 Tabl	
:	N.Y.	:Total:	OT: Y. W	tal:	Concords	Concords :	Niagaras:	Delawares
Sept.:								
22:	-	33:	-	. :	.6065	:2.00-2.25		
23:	944	56:	940	- :	.6065	2.00-2.25	COMP	-
24:	-	38:	2	2	5065	2.00-2:50	•••	•
25:	gueb .	49:		2.:	.5065	2.00-2:50	3.00	3.00 :
26:	gung	53:	4	5 . :	-		-	- :
27:	good	12:	1	1 . :	-		040	•
28:				· S	U N ESWD	A		
29:	-	77:		1 . :	6063,1065	2.25-2.50	3.00	•
30:	-	39:	1	1 :	.6065	2.25-2.50	-	•
Oct.:								
1:	-	19:		1:		2.25-2.50	-	•
2:	-	75:		3 :		2.00-2.75 fev		-
3:	0.00	55:	77	1 .:	:6065, .70	2.25-2.50,2.7	75 3.00	-
4:	***	35:	1	1:	-	B-10	greb .	•
5:				S	T. N D	ΛΥ		
6:	фиф	96:		1:		2.25-2.50		946
7:	-	47:		S :		2.25-2.50	2.75-3.00	2.75-3.00
8:	-	52:		1:		2.25-2.50 fev		•••
9:	(David)	70:		1:		2.25-2.75,3.0	00 -	949
10:	049	79:		: 8	.7090	$2.37\frac{1}{2}-2.75$		•
11:	(pull	40:	Cand			gma .		and,
12:				S	U N D	AY		:
13:				H	O L I	D A Y		
14:	-	3 / 223:		1:		2.25-2.50	- :	-
15:	gáng.	95:		1:	.7590 few 1.00:		e	•••
16:	Bi-10	87:		S :	.7590 few 1.00:		guests *	•••
17:	800	111:		S :	.8590 few 1.00:	-	-	046
	-	66:		3 :			000	glas)
1/Farme	ers	markets	exclud	ed.	2/Unloads and truck	receipts for 7	2 hour peri	od.

CARLOT ARRIVALS AND WHOLESALE PRICES GRAPES IN IMPORTANT MARKETS (All quotations are on New York Stock unless otherwise stated)

					B	0 S S	0	N		•	•	B	AI	TIM	ORE	
	-	:-	Ca	rlot	 -	$\overline{N}.\overline{Y}.\overline{}$	Street	Sal	es. T	ruck :	- Te	rl	ot -	- 12-Qt.	: 2-quart	
															: Baskets	
		:		:		rcpts	12-00	art	Carte	ons 12:	-	-:		Concords	: Concords	
		: N	Y.	:Tot							: N.7	7 .:	Total:	Truck	:Truck Repts:	Children Children
	Sept:					: (1									: (U.S.No. 1	methods, members
4				:	1					le) :				Juice)	: Table)	
	22	:	•	: 3	39	: 1060:				2.50:		- :	The state of the s	The state of the s	:	
	23	:	-	: 1			.50-					. :	3 :	.5560		
W.	24		-	: 2	30	1700:				5-2.50:	: -	. :	3 :	.5060	: .17	
	25		-			451:				5-2.50:		- :	6 :	.5060	: -	
	26	:	0-40	: 2	88	: 1984:						- :	5	_	: .17	
	27	•	-						:	- :		- :	4 :	-	-	
	28	:					S	U	· N	D	A		Y			
	29	:	-	: 4	18	3760:		.60		2.25:	:	. :	7 :		: .17	
	30	•	-	: . 3	31 :	: 500:		.60	1.	:	: -	- :	6	-	. 19 A- 17 km	
	Oct.1	:	***	: 3	32	: 1290:	-			2.25:	: .	- :	3 :	_	: .1718	
	2	:	-	: 2	88	850:	-		: 2.2	5-2.50:	: -	- :	8 :		: -	
	3	:	-			630:		.65	2.2	5-2.50:	: -	- :	2 :	- .	: -	
	4	:	-	: 3	30 :	675:	-			- :	: -	- :	5	-		
	5	:					S	U	M.	D	A		Y			
	6	:	-	: 7	7 :	900:	.90-1	.00	C. Car	- :		- :	11 :	-	:	
	7		-		8	The second secon	-	H (014)		- :	:	- :	6 :	-	€ \$ Company ()	red in
	8 :	:	-	A STATE OF THE STA	0 :	The state of the s	-	1	S. J. S. S.	- :		- :	3 :	- 4	:	
	9	:	-			: 1300:				- :	: -	- :	-	-	· Salt-and	r.
	10	:	***			632:	•65-	.75		:- ::	: -	. :	1 :	-:		-
	11		-	: 4	0 :	700:	-		:	- ::	: -	- :	- :	-	*:	
	12		. ,	\$			S	U .	N	the state of the s	A	10	Y			
	13			6			H	0	. L	I	D		A	Y	The section of the	
	14	-	-			1500:	-	2 4		- :		- :	13	- 1		
	15		***		3.			.75*		- :		- :	4		- AN 1 1	
	16 :		-	The same of the sa	2 :	St. of the state o			At the	-:	and the same	- :	6 :	The state of the state of the state of	Storm Telephone	
	17 :	:	-			2002:	.75-	.85#		*	-	- :	3	-	-	
	18	:	-	: 4	3 :					-:	-	. :		-	-	
		:		:		1 1	month months county	de service services	-		:	-:			0 0 00000 00000 00000 00000 00000 00000 0000	

*Holdovers #Ungraded

CARLOT ARRIVALS AND WHOLESALE PRICES GRAPES IN IMPORTANT MARKETS (All quotations are on New York Stock unless otherwise stated)

The south of the s	PHILADELPHIA		PITTSBURGH						
Date Carlot ; Tr	uck: 12-Qt. Climan	x:2-Qt.Climax:	Date Carl	ot : Car	tons containing 12-				
:Arrivals ;Re	ccipts: Baskets U.S.	Baskets US:	Arriv	als: 2-9	t.bskts U.S.No.1,				
:NY :Total:NY	:Total: No.1.Juice	:No.1, table:	NY: To	tal: tab	le stock				
Sept.	CONCORDS	CONCORDS : S	Sept.		CONCORDS				
22: -: 28:-	: - : 50-55	: : 13¢ ::	22:-:	23 : No	Eastern stock quoted				
23: -: 8:-		: 13 ::		7:	11				
24: -: : 6 :-		11 - 11	24:-:	23 : Pa	\$2,75-3.00				
25: -: 14:1	50-60			21 : Oh	io \$2.50-2.65				
26: -: 8:2	50-6g		26 :- :		11 2.50-2.75				
27: -: 13:-	: 1 : None	uoted ::	27 : :		None quoted				
28: :	SUNDAY		00	CT TT TT	AY				
29: -: 28:2		Del.15	29 :-:	-: Oh	io \$2.65				
30: -: 15:1	: 1 : 50-65	: 18¢ ::	30 :- :	21 : Oh	ie 2.65				
Oct. :			oct.: :	: 44					
1:-: 9:1	: 1: 50-60			25: Oh	io 2.65				
2:-::20:-	: - : 50-65	: 18: ::		26 :	11 2.65-3.00				
3: -: 23:1.	50 - 65 2 70 - 75	1			11 2.65-3.00				
4:-:: 9:-	None at	noted : ::			None quoted				
	SUNDAY		5: :	SUND	AY				
6:-: 56:1	: 1 : 70-75	: :	6 :- :	49 : Oh	io \$2.65				
7: -: , 25 :-	: - : 60-70	: ::	7:-:	20::	2.50				
8: -: 16:-	• • 60 - 70	: 18-20 ::	8:-:	25 :	2.50				
9:-: 12:-	: - : 50-70	: 20 : ::	9 - :	30:	2.25-2.50				
10: -: 7:-	: Eest 85, poor4	0-70 ::	10:-:	33:	1 2.25-2.50				
11: -: 24:-	: - : : None qu	oted ::	11:-:	16.:	None quoted				
	SUNDAY		12:::						
13: Unavailable	, OTTOM & COTT TO COD		13:-:	90 : Ohi	o, poor Cond 1.50-2,				
14: -: 46:-		: 20 ::	14:-:		0 \$2.25-2.50				
15: -: 26:	: - : 65-90	: 20 : ::		28: "	2.00-2.25				
16: - : 27:-	: - : 65–90			32 : N	o quotations				
17: -: 45:-	: : : -75-90	: 20 : ::			o fair \$1.75-2.00.				
18: - : 35 :-	: None quote	d ::	18 :- :	34: N	one quoted.				